

Focus on: Dialing Flow

Why is this important?

- Understand options
- Minimize impact on shop productivity



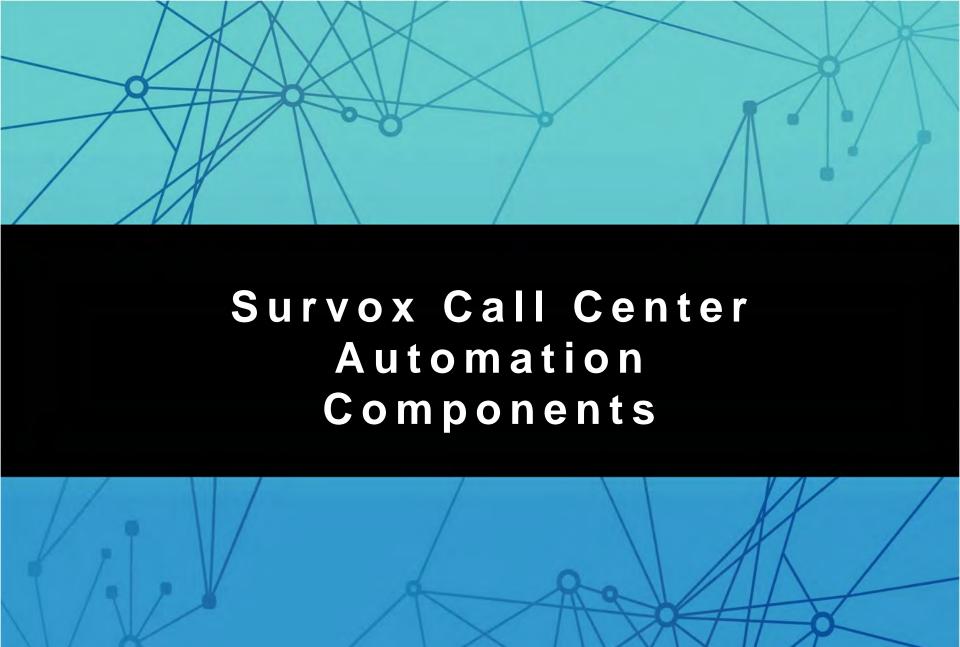
... Agenda

- Types of dialing process flow enabled today
- Opportunities to make your operation more efficient

... Next Steps

Review your processes & ask for a Survox consultation if desired





Survox Call Center Automation Components







SURVOX

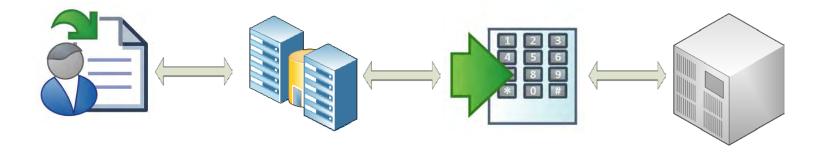


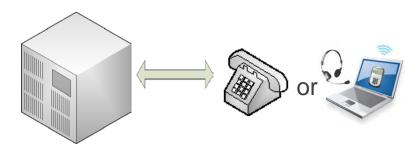


Hard or Soft phone



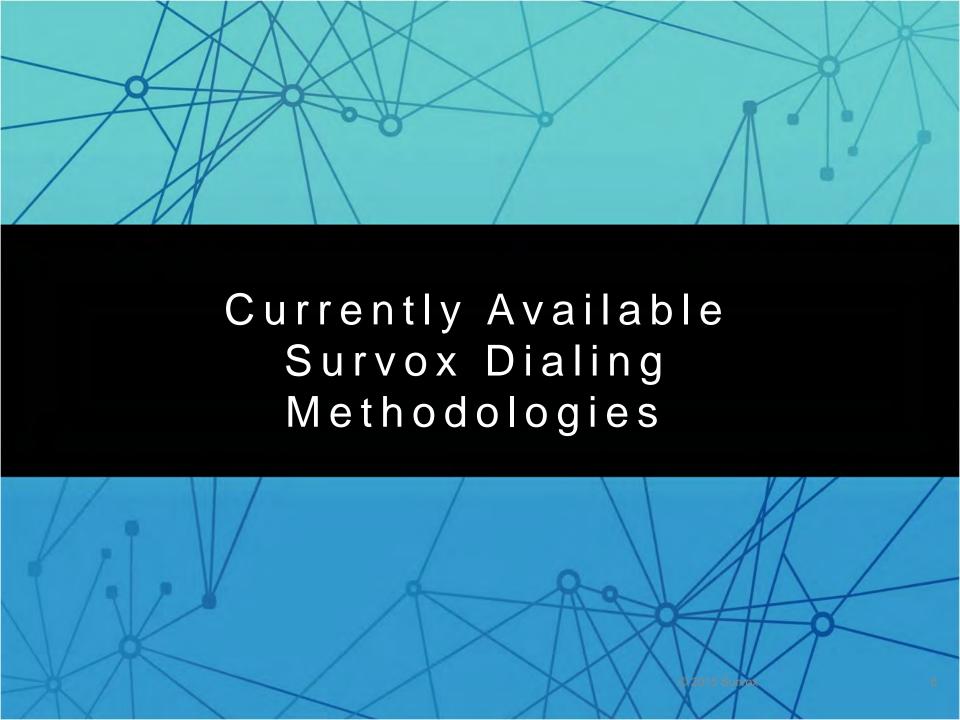
Basic System Flow





SURVOX





Survox Dialing Methodologies In Use Today

LABOR INTENSIVE

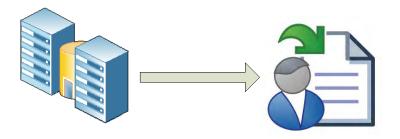
- Manual Dialing
- Direct PBX dial using script called from Survent
- Direct PBX dial using 3rd party software (browser)
 - Targeted Mode Phone Keypad
 - Targeted Mode Preview
 - Targeted Mode Power
 - ... Predictive Mode

AUTOMATED



Manual Dialing

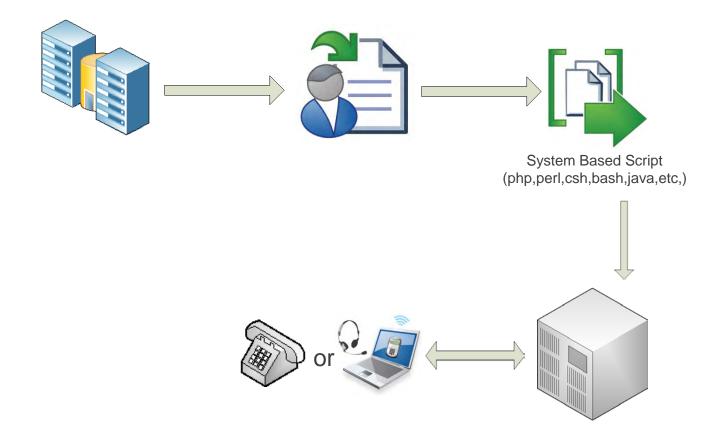
SURVOX



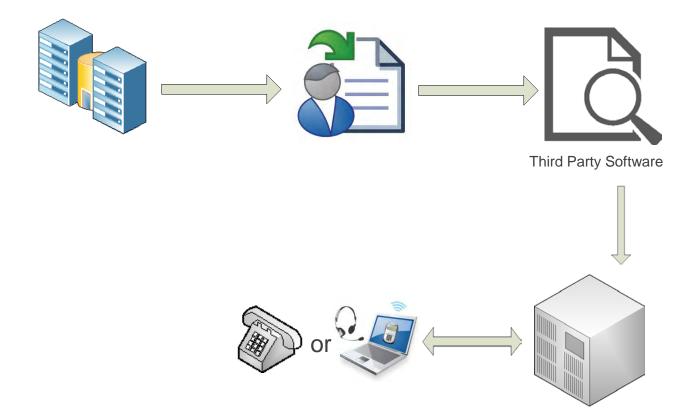


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Direct PBX Dial Using Script Called From Survent

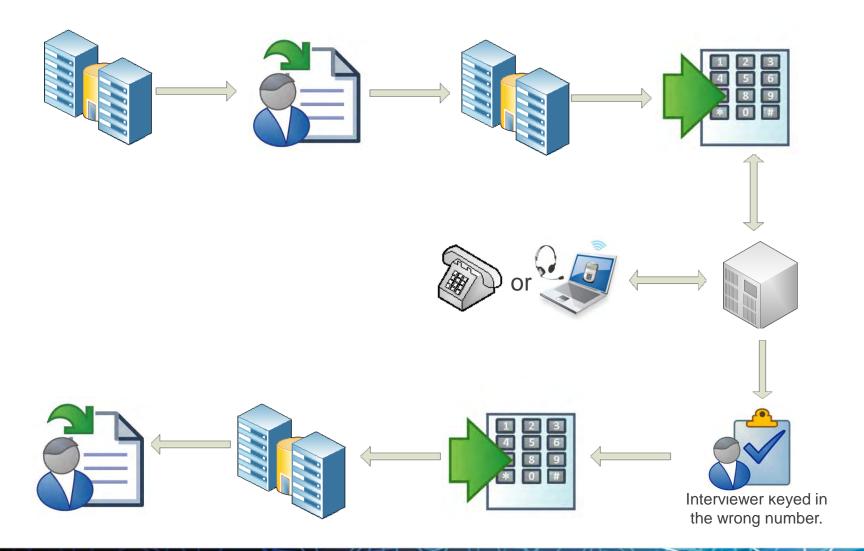


Direct PBX dial using 3rd party software



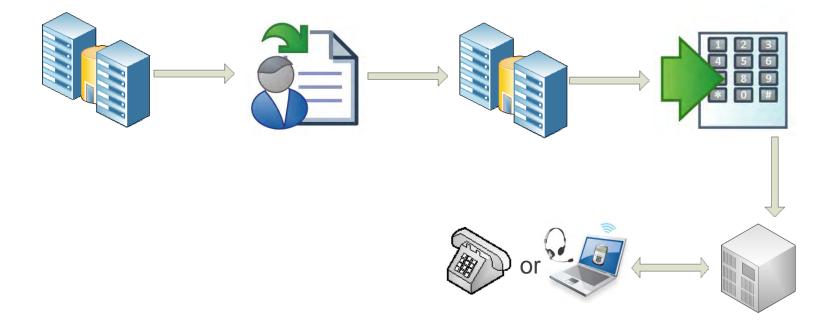
Target Mode – Phone Keypad

(Interviewer must key in phone number on their phone keypad)



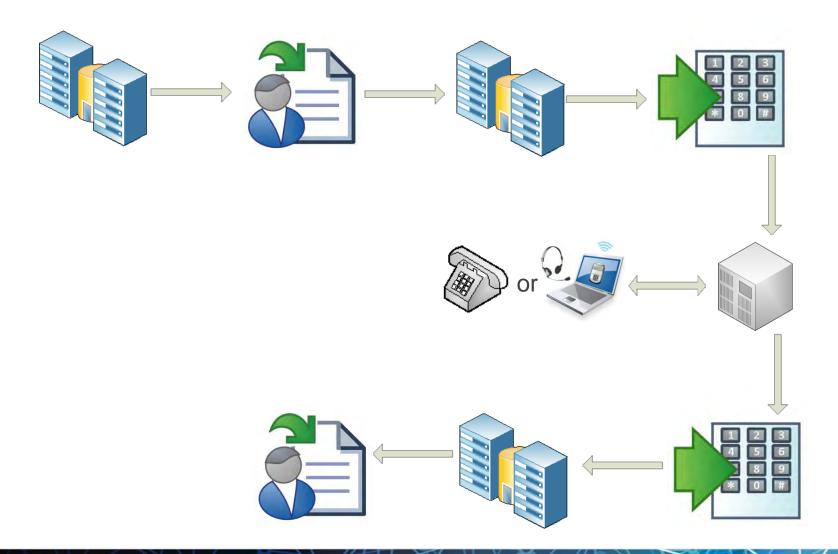
Target Mode – Preview

(With Survox Dialer Call Progress is heard)

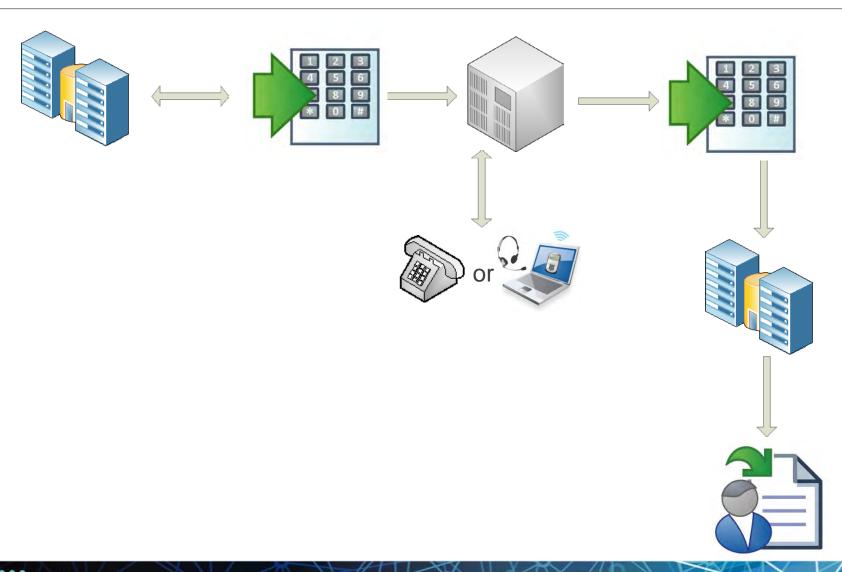


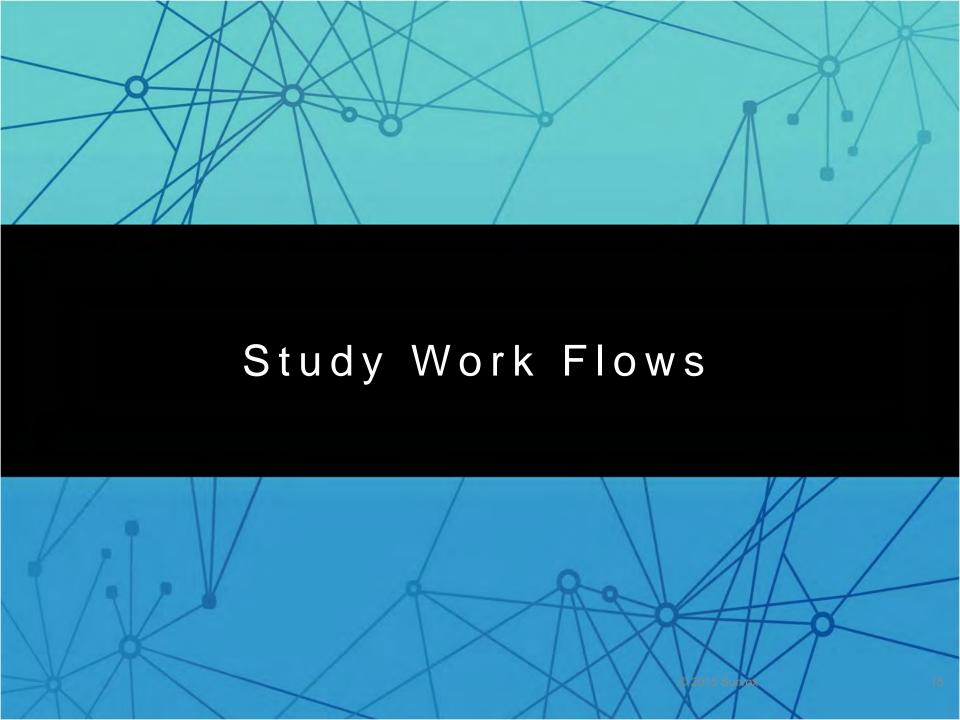
Target Mode – Power

(Can Auto Disposition)



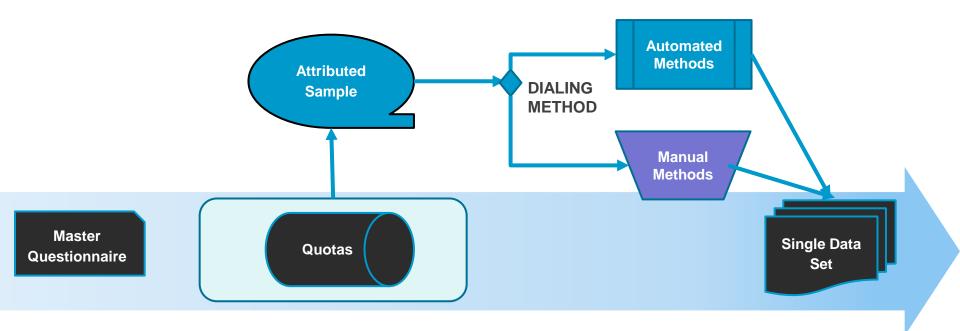
Predictive Mode





Differentially Dialed Study

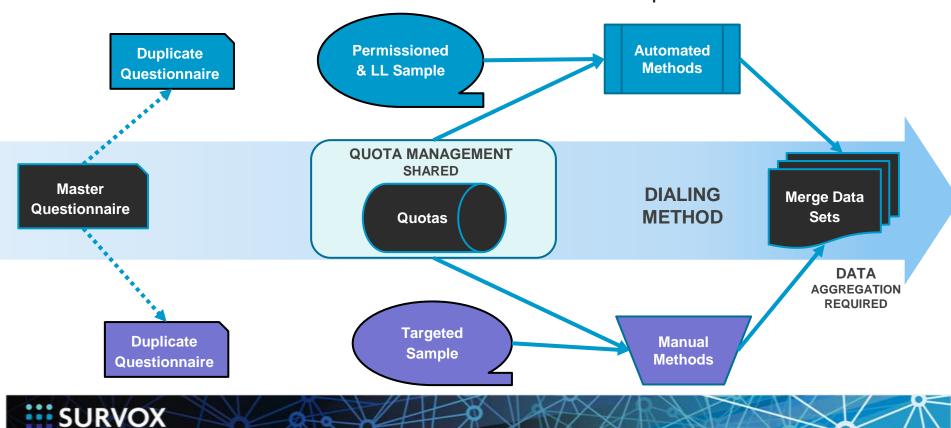
- Single Study
- Land Line numbers can be dialed predicatively
- Records marked with a "T" in column 21 will be dialed in targeted mode



SURVOX

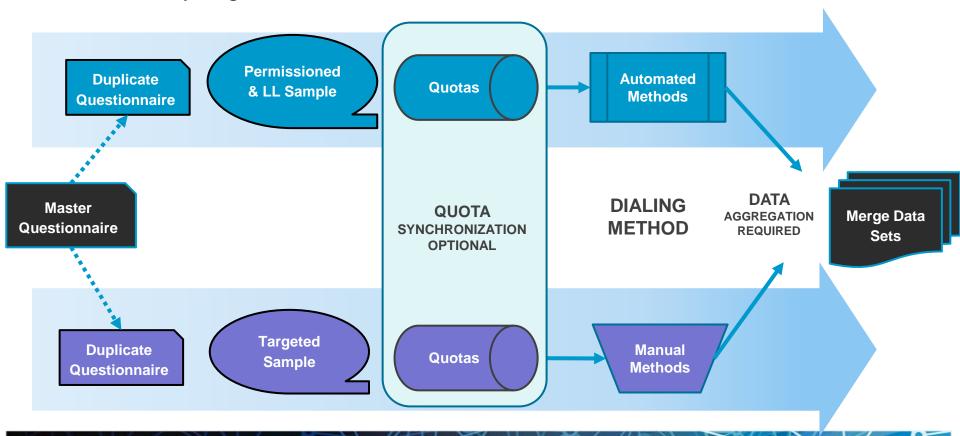
Dual Work Stream Study (Master Quota Study)

- **Two Studies** Sample files separated, Data sets need to be combined
- Single Quota File so quotas can be checked across studies
- Interviewers may need to be moved from one study to the other
- Works no matter what method is used to dial the cell phone numbers



Parallel Studies & Work Streams

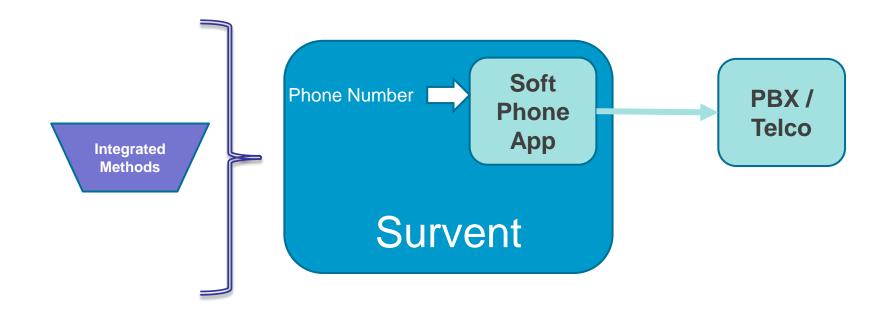
- Two completely separate studies
- Quotas must be managed separately
- Cell study might use a different server that is not connected to a dialer



Study Work Flows

COMPLETELY SEPARATE PHONE SYSTEMS

- 2 phones on each interviewers' station
- Cell phones go through a completely separate call path than land lines
- Works with all separate study designs





Opportunities for further Enablement

- Is this what you do today or are there additional types of methodologies that you would like us to investigate?
- What is the most inefficient part of the process?
 - How can we assist?



Next Steps

- Share this presentation with the appropriate staff back in your office
- Have your legal staff review to see what option leaves you the least vulnerable to potential litigation
- See the white paper on TCPA compliance at ...
- Wisit Survox Services Center
 - Submit a ticket to set up to setup a meeting for us to review with your staff your current practices.



